



Capability Statement

Corporate Description

For over 40 years, Falcón Sánchez & Associates—a full-service CPA and consulting firm—has been delivering results for organizations across a range of industries. Our team of experienced consultants offers tailored services, and leverages innovation and collaboration to help clients achieve their goals.

ABOUT FALCÓN SÁNCHEZ

Founded in 1981, Falcón Sánchez & Associates (FSA) has been shifting the paradigm in business consulting for over 40 years. We continue to develop our status as one of the leading CPA and business consulting practices in Puerto Rico. Our services range from traditional and nontraditional accounting services, taxes, assurance, full-lifecycle federal grant management, and management advisory support. Fulfilling our commitment to provide a broad base of integrated managerial services, FSA responds to the emerging needs of diverse organizations for nontraditional management consulting services.

With a focus on innovation, collaboration, and results, Falcón Sánchez & Associates is dedicated to helping organizations achieve their goals and reach new heights of success.

CORE COMPETENCIES

At Falcón Sánchez, our commitment is to add value to our clients by offering specialized solutions in Grants Management, Tax, Assurance, Outsourcing, and Business Advisory. Our seasoned consultants bring a comprehensive suite of services tailored to your unique needs:

Full-life cycle federal grants management: Complete compliance and technical support through every phase of the federal award lifecycle.

Tax: Expert handling of corporate, individual, and incentive tax matters at all governmental levels, state, local, and federal.

Assurance: In-depth operational, internal control, and US Generally Accepted Accounting Principles insights form the basis of our comprehensive assurance services.

Outsourcing solutions: Custom accounting solutions including controllership, payroll, and tax services tailored to client needs.

Advisory Services: Strategic support to meet your business goals, from policy formulation to internal controls and auditing.





THE SCOPE OF FSA'S EXPERTISE ENCOMPASSES:

- ✓ Government
- ✓ Manufacturing
- ✓ Information technology
- ✓ Real estate asset management
- ✓ Nonprofit and nongovernmental organizations
- ✓ Hospitality
- ✓ Energy
- ✓ Retail and wholesale businesses
- ✓ Banking
- ✓ Employee benefits plans
- ✓ Sports and entertainment

VALUE STATEMENT / DIFFERENTIATOR

Falcón Sánchez & Associates fosters business growth with tailored consulting designed for client success. At the heart of our service is a commitment to drive prosperity through strategic insight and practical solutions. Our team's expertise ensures that every action leads to measurable results. Building lasting relationships and thoroughly understanding each client's unique situation is fundamental to our approach to long-term triumph.

PAST PERFORMANCE / GRANTS MANAGEMENT

- FEMA Public Assistance Program / Central Office for Recovery, Reconstruction and Resilience of the Government of Puerto Rico (COR3)
- FEMA Disaster Case Management Program
- HUD Public Housing and Section 8 Programs, Resident Services Program- Section 3
- HUD Multifamily Housing Projects for the Elderly
- USDA ReConnect Program
- Puerto Rico Department of Education (PR DE): 21st Century Community Learning Center, Supplemental Educational Services (SES), School Improvement Grant (SIG), Adult Education and Literacy Program, Even Start Family Literacy Program
- USDA State Agency Food and Nutrition Service Program: NSLP

CODES & CERTIFICATIONS

- The International Accounting Group (TIAG) Alliance Partner
- National Grants Management Association CAPP Partner
- Certified Public Accountants
- Certified Grants Management Specialists

- Attorney at Law
- Certified Fraud Examiner
- Certified Internal Auditor
- DUNS and SAM.gov 008909264
- NAICS Code 54121
- CAGE 5K5G2

CORPORATE DATA

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